

## Message Text

UNCLASSIFIED

PAGE 01      WARSAW 00631 261617Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----261619Z 053460 /46

P R 261516Z JAN 77  
FM AMEMBASSY WARSAW  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 6231

UNCLAS WARSAW 0631

COMMERCE PASS BEWT/OEWD/TPD-JROBB/DSLWICKI

E.O. 11652: N/A  
TAGS: BEXP, PL  
SUBJECT: 1977 POZNAN FAIR

REF: THOMPSON/ROBB/HERTZBERG TELCON OF JANUARY 10, 1977

1. TO DATE THE FOLLOWING U.S. FIRMS (1 THROUGH 13 FROM U.S.,  
REST FROM EUROPE) HAVE CONFIRMED THEIR PARTICIPATION IN THE  
U.S. PAVILION AT THE 1977 POZNAN FAIR: (1) ACKER DRILL  
COMPANY, SCRANTON, PENNSYLVANIA, 12 SQM IN, 35 SQM OUT;  
(2) ALLIS CHALMERS, MILWAUKEE, WISCONSIN, 24 SQM IN;  
(3) ANALOG DEVICES, NORWOOD, MASSACHUSETTS, 12 SQM IN;  
(4) EUBANKS INTERNATIONAL, MONROVIA, CALIFORNIA, 15 SQM IN;  
(5) FENWAY MACHINES COMPANY, PHILADELPHIA, PENNSYLVANIA, 5  
SQM OUT; (6) GENERAL ELECTRIC, SCHENECTADY, NEW YORK, 24  
SQM IN; (7) KARL LAMBRECHT, CHICAGO, ILLINOIS, 16 SQM IN;  
(9) NORTON INTERNATIONAL, WORCESTER, MASSACHUSETTS, 36 SQM IN;  
(10) REED INTERNATIONAL SALES, ERIE, PENNSYLVANIA, 12 SQM IN;  
(11) SHALCO SYSTEMS, CLEVELAND, OHIO, 36 SQM IN; (12) SPEX-  
INDUSTRIES, INC., METUCHEN, NEW JERSEY, 15 SQM IN;  
(13) WATERS ASSOCIATES, MILFORD, MASS, 12 SQM IN;  
(14) BTU ENGINEERING, ENGLAND, 12 SQM IN; (15) BURR  
BROWN, ENGLAND, 12 SQM IN; (16) J.I. CASE, NETHERLANDS,  
196 SQM OUT; (17) CINCINNATI MILACRON, AUSTRIA, 12 SQM  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02      WARSAW 00631 261617Z

IN; (18) CLARK INTERNATIONAL, GERMANY, 184 SQM OUT;  
(19) DATA GENERAL (COMPUTEQ), AUSTRIA, 20 SQM IN;  
(20) DIGITAL EQUIPMENT, AUSTRIA, 20 SQM IN; (21) DONAU  
TRADING COMPANY, POLAND, 12 SQM IN; (22) DOW CHEMICAL,  
SWITZERLAND, 60 SQM IN; (23) DUPONT DE NEMOURS,  
SWITZERLAND, 60 SQM IN; (24) FINNIGAN AG, SWITZERLAND,  
24 SQM IN; (25) HOKE INTERCONTINENTAL, FRANCE, 12 SQM

IN; (26) IBM ROECE, INC., AUSTRIA, 60 SQM IN;  
(27) INGERSOLL-RAND, AUSTRIA, 63 SQM IN, 80 SQM OUT;  
(28) MAGNAVOX OVERSEAS, LTD., ENGLAND, 12 SQM IN;  
(29) MONSANTO, BELGIUM, 50 SQM IN; (30) NCR CORP,  
GERMANY, 24 SQM IN; (31) NORDSON GMBH, GERMANY, 36 SQM  
IN; (32) ORION RESEARCH, SWITZERLAND, 12 SQM IN;  
(33) OWATONNA TOOL CORP, AUSTRIA, 20 SQM IN; (34) PARKER  
HANNIFIN CORP, WEST GERMANY, 20 SQM IN; (35) SINGER,  
POLAND, 40 SQM IN; (36) SPERRY UNIVAC, AUSTRIA, 60  
SQM IN; (37) STATE OF PENNSYLVANIA, BELGIUM, 39 SQM IN;  
(39) TAPMATIC CORP, SWITZERLAND, 12 SQM IN; AND (39) VISHAY  
MICRO-MEASUREMENTS, GERMANY, 12 SQM IN, FOR A TOTAL OF  
930 SQM INDOOR AND 500 SQM OUTDOOR.

2. PLEASE NOTE THAT CHESTERTON, GENRAD, VARIAN, MEASUREX AND  
BRIGGS & STRATTON HAVE DROPPED OUT. WE HAVE SUBSTITUTED THE FOL-  
LOWING STANDBY FIRMS IN ORDER OF THEIR APPLICATION:  
OWATONNA TOOL (MAN 3), NORDSON (JAN 3), REED (JAN 7)  
AND TAPMATIC (JAN 10). INDOOR SPACE IS NOW AVAILABLE FOR  
RCA WHICH APPLIED TO TPD. PLEASE ADVISE THE AMOUNT OF SPACE  
WE SHOULD ALLOCATE FOR RCA UP TO THE 60 SQM MAXIMUM.

3. KITS CONTAINING PA'S, CONDITIONS OF PARTICIPATION  
CHECKLISTS, MARKETING DATA, AND PRODUCT CHARACTERISTICS  
FORMS HAVE BEEN MAILED TO ALL FIRMS LOCATED IN EUROPE.  
WE UNDERSTAND THAT IDENTICAL KITS HAVE BEEN MAILED OUT BY  
USDOC TO ALL FIRMS LOCATED IN THE U.S.

4. EIGHTY-FIVE HOTEL ROOMS TO ACCOMMODATE SOME 166  
UNCLASSIFIED

UNCLASSIFIED

PAGE 03      WARSAW 00631 261617Z

REPRESENTATIVES OF PARTICIPATING FIRMS IN THE 1977 FAIR  
WERE REQUESTED BY THE DUSEX LAST YEAR, AND WERE APPROVED  
BY ORBIS. WE HAVE NO COMMITMENT TO PAY FOR THESE ROOMS,  
BUT HAVE THEM AVAILABLE IF WE NEED THEM. THE ROOMS WILL  
BE ASSIGNED BY THE DIRECTOR OF OPERATIONS.

5. THE RECEPTION HALL FOR AMERICA DAY RESERVED LAST  
YEAR AT THE POLONEZ HOTEL WAS APPROVED AND CONFIRMED.  
THE AMERICA DAY RECEPTION WILL BE HELD MONDAY, JUNE 13  
FROM 7 PM TO 9 PM.  
BROWN

UNCLASSIFIED

NNN



## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 26-Jan-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977WARSAW00631  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770028-0742  
**Format:** TEL  
**From:** WARSAW  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770114/aaaaamqd.tel  
**Line Count:** 108  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 8dd438d0-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29-Sep-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3490845  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** 1977 POZNAN FAIR  
**TAGS:** BEXP, PL  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/8dd438d0-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009